



LASKI FLEET
MANAGEMENT SERVICES

BUSINESS PROFILE

OVERVIEW

Laski (Pty)Ltd is an organisation with keen interest in Fleet and Fuel Management. This includes but not limited to:

- FML- Full Maintenance Lease
- Waste Collection and Disposals
- Finance Lease
- Supply, Installation and Maintenance of Fleet Management systems
- Telematics (Live Vehicle Tracking and Monitoring)
- Fuel Management (E-fuel)
- Fuel Supply
- Business turn around strategy

The company is 100% Black female owned (BBB-EE Level 1) and supported by deep-rooted experience in Fleet, Fuel and Waste management as well as extensive knowledge in research and project management.

The company was established in 2015 and has been in operation for five and a half years.

OUR FLEET POLICY

FLEET MANAGEMENT

Fleet management in today's world has become more important than ever. With the rising costs of vehicles, fuel and labour, making the most productive use of your fleet has become a business imperative. Laski's fleet management solutions provides you with all the tools you need to maintain and take control of your fleet. Doing this will allow you to make better decisions on how to reduce your costs, evaluate your Service Level Agreements (SLA), efficiency in tracking gains and losses, improve customer service levels and manage your asset risk more effectively through our key performance indicators thus giving you the control of your fleet costs. The most cost beneficial method of reducing fleet costs is to maximize vehicle utilization which can result in overall fleet reduction.

FLEET INTELLIGENCE

Laski's Fleet Management Solution provides you with intelligent fleet information anytime, anywhere. Driver and vehicle information is tracked and stored, providing you with real-time data that translates into more effective control 24/7-365. All accessible via the Web(Computer, Tablet, Cell phone)

The Laski system provides you with the information you want when you need it rather than giving you information overload.

Laski has identified the need for improved reporting on the use of Laski Information Management System, with the system installed in order to provide an improved "Pro-active" maintenance service as well as provide the customer with accurate and meaningful reports.

Laski Business Intelligence strives to achieve immediate and accurate escalations of site and vehicle related problems whilst ensuring 100% integrity of data and accurate reporting.

OUR CLIENT BASE & SERVICES

With our CEO extensive experience in Project Management and having delivered projects in both fleet management and Fuel management in various municipalities such as City of Tshwane, RT 46 Nationally, Department of Transport at Eastern Cape and Gauteng, Metsimaholo Local Municipality and Rand West City Local Municipality.

Laski managed to serve and secure the following clients:

Mogale City Local Municipality

- ▶ Waste Collection and Management

Rand West City

- ▶ Fleet Management
- ▶ Supply and Delivery of Vehicles

Bela Bela Local Municipality

- ▶ Fleet Management /Telematics

Kgatelopele Local Municipality

- ▶ Tracking and Monitoring / Fleet Management

Moses Kotane Local Municipality



**RAND WEST CITY
LOCAL MUNICIPALITY**



**MOSES KOTANE
LOCAL MUNICIPALITY**



Bela Bela Municipality



OUR FLEET MANAGEMENT SYSTEM

Laski Fleet Management system is WEB based Fleet Management system using the latest technology and Oracle software available. This software is developed in South Africa for the South African market and will help you manage your maintenance operation now, and in the future as your fleet changes.

- ▶ Laski Fleet Management will help you manage your fleet, control operational costs, manage assets, maintain a part inventory, open job cards in a workshop and create requisitions and purchase orders to receive stock directly into inventory or to a job in the workshop. The software is an invaluable resource to any fleet operator due to its ability to deliver real time useful Monitoring and Informative Utilization graphs, with full drill down capabilities.
- ▶ Laski Fleet Management also enables the electronic storage and retrieval of all the business documents such as vehicles and drivers licence, identity documents, traffic fines and many more.
- ▶ Laski Fleet Management has its own built-in configurable Event Notification Engine that can trigger an action on almost any information captured on the system. This allows the business management to be kept up to date with all business related information captured on the system.
- ▶ Laski Fleet Management allows for interfacing of the system into many 3rd party systems which enhances its capability to provide complete reporting. You can efficiently search for and preview documents with minimal effort. In short, Laski Fleet Management is a complete online fleet management solution



FML - FLEET MANAGEMENT SYSTEM

Laski Fleet Full Maintenance consists of the following core modules

- ▶ Asset Management
- ▶ Accident Management
- ▶ Disposal Management
- ▶ Driver Management
- ▶ Finance Management
- ▶ Fine management
- ▶ Fuel Management
- ▶ Inventory Management
- ▶ Licence Management
- ▶ Managed Maintenance
- ▶ Rental Management
- ▶ Service Bookings
- ▶ Tyre Management
- ▶ Warranty Management
- ▶ Workshop Management



Laski FUEL MANAGEMENT

Automation of in-house refueling stations.

- ▶ Automation of retail service stations.
- ▶ Outdoor payment solutions.
- ▶ e-Fuel retail automated refueling solutions.
- ▶ Mining solutions.
- ▶ Vehicle fitment services.
- ▶ Tank Gauging, environmental and logistics solutions.
- ▶ Pumps, dispensers and submersibles.
- ▶ Business Intelligence and fuel management reporting services
- ▶ FuelOmat forms the technology platform for all automated refueling products within Laski Trading. FuelOmat controls pre-authorized fuel transactions. FuelOmat automated refueling is used in commercial, on-road and mining environments.



FUEL PRODUCT OFFERING

NKTT Trading is a dedicated supplier of Petroleum products to the market Below are the products we offer, but not limited to:

Petrol 95 ULP

Petrol 93 LRP/ULP

Aviation Fuel

Illuminating Paraffin

Biodiesel

Lubricants

FUEL MANAGEMENT

Automation on each vehicle which pre-authorizes before transaction takes place;

Electronic capture of all transaction details

Vehicle acts as payment token and not cash / card

Accountability for every drop

E-Fuel retail site stability

No more cash / EFT's

No human intervention

Laski WASTE MANAGEMENT



Choosing the right waste management partner

- ▶ Choosing the right accredited partner can be a minefield, is the waste getting disposed of as it should be! Disposing of waste in an environmentally-friendly manner is crucial to your business. We can help. Our experts will assess your waste streams and develop the right recycling and disposal solution for you. We'll work closely with you to customize a local recycling and waste diversion solution that cuts costs, generates revenue, safeguard health and fosters sustainability. Let's join forces and do some good in your community.



Laski WASTE MANAGEMENT

- ▶ Laski supplies all equipment required on-site from waste Compactor trucks, waste stands, mini steel skips, sorting tables, bulk storage racking – to name only a few products.
- ▶ Laski puts it's own trained personnel on-site to collect and sort all waste into various waste streams to be disposed of by our Fleet of compactor vehicles ensuring clean hygienic communities and industries.
- ▶ As part of any Service Level Agreement, Laski also provides a monthly Management Report on the volumes of waste collected from all community sources, ensuring full compliance with the law.
- ▶ While Laski can positively assist your business to achieve the above results in a financially favourable way, we are also able to establish a substantial number of much needed jobs in South Africa. General workers will collect and sort waste onsite, while our Field Managers will ensure all standards are met on their weekly visits.

OUR FLEET MANAGEMENT TRACKING DEVICE FEATURES:

- WRU (Where Are You) track your vehicle via SMS from your cellphone in real time
- VRU - Visual Map Position via SMS on three different zoom levels
- Daily SMS Report with vehicle trip summary information
- Daily Trip Reports via email and live tracking on web based i-LOCATE in real time
- Status SMS Report on the following: Battery, GPS, ODO Reading, Ignition, Trip, Speed, Date and GPS coordinate
- Battery Low Warning
- Over speeding Alarm
- Zone Alarms
- Ultra Sensitive GPS (Satellite communication) for vehicle location
- GSM (cellular communication) for vehicle communication
- Store historical data for 3 months
- Ignition Sensor
- Backup Battery
- Panel Tamper Alarm, provides early warning of unit tampering
- Double Immobilizer, provides greater security for specific vehicles
- Driver ID TAG, ensures drivers identification for each trip

TRACKING FEATURES

THE SYSTEM IS ABLE TO: MONITOR / RECORD / DOWNLOAD

- ▶ ROAD SPEED
- ▶ VEHICLE UTILISATION
(DISTANCE AND TIME)
- ▶ GREEN BAND DRIVING
- ▶ EXCESSIVE IDLING
- ▶ ROUGH DRIVING
- ▶ HARSH
BREAKING/EXCELLERATION
- ▶ FREE WHEELING

THE TRACKING SYSTEM INCORPORATES

- ▶ INDIVIDUAL DRIVER IDENTIFICATION
- ▶ BUZZER TO WARN DRIVER OF SPEED AND ENGINE RPM INFRINGEMENTS (ADJUSTABLE TO SUIT SPECIFIC REQUIREMENTS)
- ▶ REMOTE IMMOBILIZATION
- ▶ REAL TIME GPS TRACKING
- ▶ DISPLAY POSITION OF MOVING OR STATIONARY VEHICLE ON DETAILED MAPS
- ▶ AUTOMATIC DOWNLOADING BY GPRS OR GSM
- ▶ PANIC BUTTON - RELAYING INFORMATION DIRECTLY TO BASE STATION.

OUR USER FRIENDLY SOFTWARE

- ▶ NO ADDITIONAL SOFTWARE REQUIRED
- ▶ CLOUD BASED
- ▶ ONE USERNAME/PASSWORD
- ▶ CUSTOMISED DASHBOARDS , AUTHORISATION SETTINGS and PARAMATERS
- ▶ SCHEDULED REPORTS
- ▶ ONLINE SOFTWARE UPDATES
- ▶ 24/7/365 CUSTOMER SERVICE ASSISTANCE



OUR 24HR CALL CENTRE

- The Laski Trading 24 Hour Call Centre is available to all designated transport officials and drivers. Should a driver require assistance, help is available from our Call Centre via the Toll Free national number.
- All incoming and outgoing voice calls are recorded, and roadside assistance is always available.

INSURANCE MANAGEMENT

Choices of vehicle insurance packages are available for comprehensive fleet insurance. These range from full self-insurance to full risk transfer. Issues covered are insurance of vehicles, management of claims and risk associated with insurable events

SWOT ANALYSIS

- ▶ **DEDICATED TEAM:**
We provide a quality reliable service by a dedicated team, which can effectively interact with management. The members of the team would be available to react swiftly to the ever-changing needs of the Clients.
- ▶ **FLEXIBILITY:**
We offer a service capable of reacting positively and swiftly to requests whilst displaying sensitivity to the responsibilities of management, as well as taking adequate account of ad-hoc requirements whenever these may arise.
- ▶ **PROFESSIONAL APPROACH:**
Our service is of outstanding quality, incorporating the latest management techniques, together with an in-depth knowledge of financial requirements in the public sector.
- ▶ **VALUE ADDED SERVICES:**
We also offer well-informed, creative and imaginative assistance in order to add value through the application of expert minds and scarce resources.



OUR VISION

To be the world class Fleet management company and a procurer of petroleum products that provides cutting edge service.

OUR MISSION

To provide professional tailor made service that is fair, ethical and transparent to our clients

OUR CONTACT DETAILS



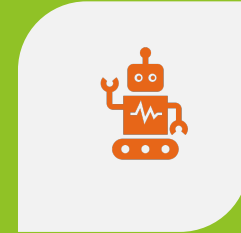
PHYSICAL ADDRESS:
UNIT 04, VAN HOOFF STR,
WILLOW VIEW OFFICE ESTATES,
RUIMSIG, 1724



TEL: (011) 958-0758
MOBILE: 072 524 7201



WEB ADDRESS
WWW.LASKI.CO.ZA



E-MAIL:
INFO@LASKI.CO.ZA
TSHEPO@LASKI.CO.ZA